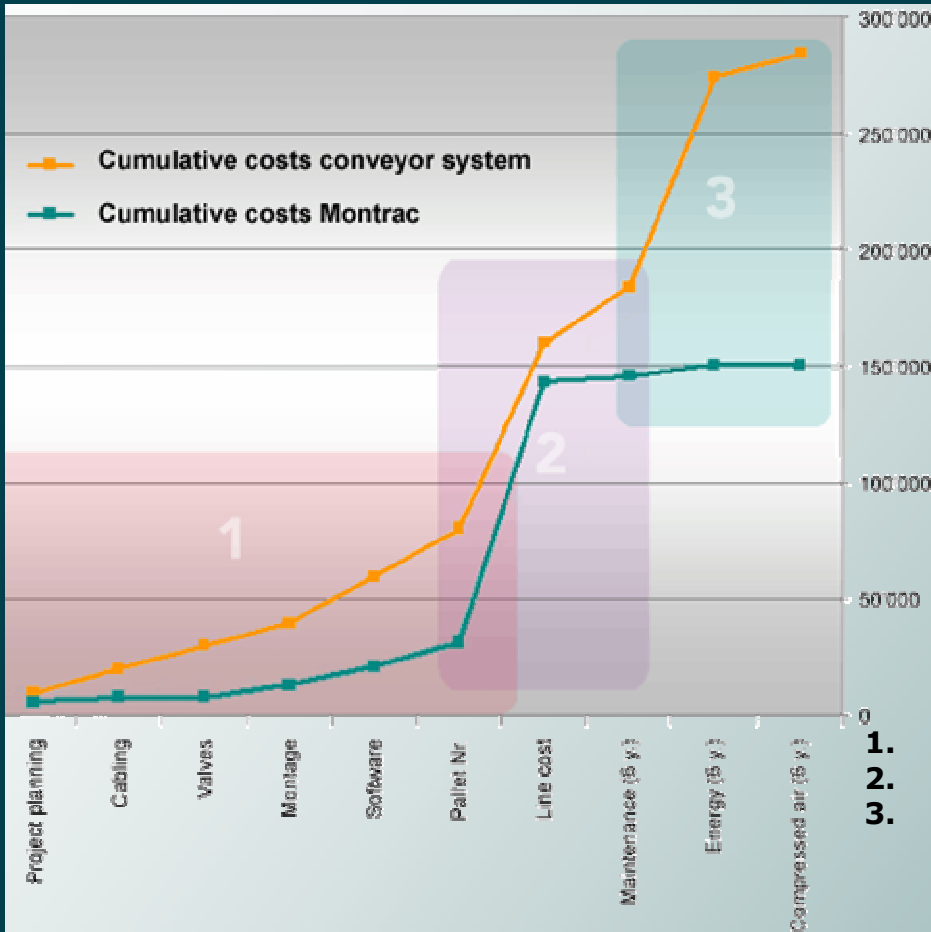


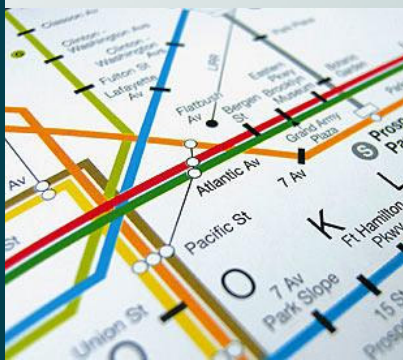


Montrac



Cost Comparison: Standart Conveyor versus MONTRAC

1. Implementation costs
2. System purchase
3. Maintenance costs



Further information:

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1. Implementation costs	2. System purchase*	3. Maintenance costs (in Euro)*	
		Conveyor	Montrac
- Project planning - Wiring - Valves - Montage - Software...	Conveyor: 100'000 €		
	Montrac: 124'000 €	Maintenance	4'000 € / 400 €
		Energy	15'000 € / 750 €
		Comprressed air	1'667 € / 83 €
		Total / 1 Year	20'667 €
	Total / 6 Years	124'000 €	7'400 €

	Conveyor	Montrac	% Comparison
System purchase	100'000 €	124'000 €	+24%
Implementation	60'000 €	20'000 €	-66%
6 years maintenance	124'000 €	7'400 €	-94%
Total Costs	284'000 €	151'400 €	-46%

*This cost comparison was done by a customer.